

UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF NEW YORK
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VIOLET FRYER,

Plaintiff,

v.

09 Civ. 9514 (WHP)

OMNICOM MEDIA GROUP, et al.,

Argument

Defendants.
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New York, N.Y.
May 20, 2011
3:15 p.m.

Before:

HON. WILLIAM H. PAULEY

District Judge

APPEARANCES

THOMPSON WIGDOR and GILLY
Attorneys for Plaintiff
BY: KENNETH P. THOMPSON
SCOTT B. GILLY

DAVIS & GILBERT LLP
Attorneys for Defendants
BY: GUY R. COHEN
ANDREW KEISNER
GEX|NUMSORT

1 (Case called)

2 MR. THOMPSON: Good afternoon, your Honor. Kevin
3 Thompson and Scott Gilly of the law firm Thompson Wigdor and
4 Gilly.

5 THE COURT: Good afternoon.

6 MR. COHEN: Good afternoon, your Honor. Guy Cohen and
7 Andrew Keisner, Davis & Gilbert, for the defendants.

8 THE COURT: Good afternoon, gentlemen. This is the
9 defendant's motions for sanctions. Do you want to be heard?

10 MR. COHEN: Yes, I do, your Honor. Your Honor, this
11 is a motion for dismissal of the lawsuit and sanctions that OMD
12 has reluctantly brought against Violet Fryer and her lawyers.
13 What the facts show, your Honor, is that by September 17th of
14 last year Ms. Violet Fryer had accepted not one but two jobs,
15 one with Universal McCann UM that she ultimately rescinded, and
16 one with Kraft, which she ultimately took. Each of those jobs
17 provided her with more money and greater salary than she had
18 when she was employed by OMD.

19 The only reason OMD found out about this, your Honor,
20 was pretty much out of pure luck. About 45 days, a month and a
21 half, after she received that first job, OMD found out from a
22 separate source, not from the plaintiff herself, that she had
23 gotten that job. The reason that OMD had not found this out
24 was because both Violet Fryer and her attorneys had
25 intentionally decided, in concert with another, to keep this

1 information from OMD in a very clear effort to improve their
2 bargaining position while the parties were discussing
3 settlement.

4 The misconduct here, your Honor, is not limited to a
5 single issue. It's evidence of a number of different types.

6 We start with the deposition. Ms. Fryer has attempted
7 to suggest that her deposition was solely a single statement
8 taken out of context. Entirely not so. Any reasonable person
9 who would view the videotape of her deposition would see a
10 stretch of about five minutes where Ms. Fryer was doing nothing
11 other than taking steps to mislead, to avoid showing OMD and
12 their attorneys that in fact she had gotten a new job.

13 You see her talking about how all the jobs are either
14 too junior or too senior, about how her household requires that
15 she have an income. She talks in the present tense, your
16 Honor, quote, that it's difficult, quote, not knowing when is
17 the next job going to come along. It's frustrating to keep
18 trying and not getting anywhere. She says, it is frustrating.

19 Well, no. Maybe it was frustrating, your Honor. But
20 in fact when she gave that testimony, she knew full well that
21 she was starting a new job with Kraft just two business days
22 after that. Her testimony, your Honor, was crafted, it was
23 calculated, it was set up precisely to mislead OMD about where
24 she stood, about the fact that she had a new job.

25 That, your Honor, is the context in which she then

1 testified about her interviews, where she mentioned Kraft and
2 she mentioned Universal McCann. Then she is asked, do you have
3 any second interviews? Well, with a few of them, she says,
4 either I didn't hear back or I didn't get the job. That
5 testimony, your Honor, is blatantly false and intentionally
6 false. No matter how she spins it, there is no way to that
7 around that.

8 What she tries to say is, well, I didn't have two
9 interviews with Kraft. Even if we accept the premise, the
10 underlying premise, that somehow her answer only related to
11 those companies with which she had two interviews, and I don't
12 think that is a premise that is actually accurate, but even if
13 we accepted that premise, she had an initial interview at Kraft
14 with the individual who ultimately gave her a job.

15 She then sends an email to HR and says hey, thanks for
16 expediting my interview process. She meets for a half hour
17 with a brand manager in a conference room in Tarrytown, New
18 York, with an individual who has her résumé, talks about her
19 job responsibilities and what she is going to do in the future.
20 You can call that whatever you want, but it's an interview, and
21 she knew it was an interview, because she sends another note
22 the next day, and the note the next day said, hey, thanks again
23 for expediting the interview process.

24 Finally, after two of those interviews, she gets a job
25 with Kraft. So this testimony that she didn't get the job was

1 false.

2 Even beyond Kraft, we turn to Universal McCann UM.
3 There is no dispute, no deputy at all, that prior to the date
4 when she was deposed she interviewed with Universal McCann at
5 least six times. It's not in dispute. So when she said, I
6 didn't get job, that is a false statement.

7 How does she try to explain that? She comes in a
8 second day a federal court deposition, and she says, well, when
9 I said that I didn't get the job, what I really meant was that
10 although I got it and I accepted it, I didn't ultimately start
11 that job. She says that's what she meant. Your Honor, it's
12 inherently incredible and it's somewhat shocking that an
13 individual would make such a statement in a court of law, in
14 federal court, in a case where sanctions are an issue.

15 Secondly on the topic of UM, the notion that this was
16 some sort of mistake, some sort of miswording, she testified on
17 the second day of her deposition that she understood perfectly
18 well the importance of information about her new job. She knew
19 if she told OMD about her new job, it would cut off her
20 damages. She knew it was an important factor in her case. She
21 knew it was material. So to try to suggest that when she said
22 "I didn't get the job" what she meant was anything other than
23 that is simply an after-the-fact contrivance, false testimony.

24 It would be bad enough if that were the only issue
25 here, but it goes well beyond that. The second point here is

1 that they never produced any documents. They never produced
2 any documents about the fact that she had gotten the job. They
3 never told us that she had gotten the job.

4 Now, in their opposition papers, your Honor, they come
5 to this Court and they say, I'm sorry, perhaps there was a
6 little law office failure, we didn't keep track of bringing the
7 documents in as carefully as we could, we're going to fix our
8 procedures and make it better. Your Honor, that's a lot of
9 nonsense.

10 These are not real estate lawyers who took on an
11 employment case just for the fun of it. Mr. Gilly and Mr.
12 Filosa are very experienced employment lawyers. They know full
13 well that information about a person getting a new job is the
14 most critical piece of information that any defense lawyer
15 could possibly want to know during discovery in an employment
16 discrimination case.

17 When they showed up at that deposition and they hadn't
18 produced any documents and she then testified, that was not a
19 mistake. That wasn't law office failure. It was a conscious
20 choice. And we know that it's a conscious choice. In addition
21 to the fact itself, if you look at her testimony, Ms. Fryer
22 very clearly gave misleading testimony that she was prepared to
23 at minimum avoid as best as she could testifying about the fact
24 that she had gotten a new job.

25 Even if we stop for a second, well, maybe Filosa and

1 Mr. Gilly forgot to produce the documents, forgot to tell you
2 about the fact that she had gotten the new job before the date
3 of her deposition, surely Mr. Filosa, when he was sitting there
4 listening to her testimony, at minimum must have realized that
5 this was extremely misleading testimony, at minimum, whether
6 she had gotten a new job.

7 And this misleading testimony was exacerbated by fact
8 that he never corrected it, and it was exacerbated by the fact
9 had that neither he nor Ms. Fryer ever produced any documents.
10 You put all of that together, it's pretty clear what's going on
11 here.

12 Even if we take I one step farther and say maybe it
13 just slipped his mind and he wasn't paying attention, he had a
14 conversation with me, and he doesn't dispute it, where I flat-
15 out said, hey, I hope she finds another job, litigation aside.
16 There was dead silence. Not a word was said about the fact
17 that she was starting a new job with a new employer just two
18 days after that.

19 So when they come in here and try to say hey, we're
20 correcting things, we're going to make things better by
21 improving our office procedures, that's not trying to take
22 responsibility for their actions, your Honor; it's avoiding
23 responsibility for their actions.

24 And that's not all. Even before that, your Honor,
25 they served an expert report 17 days after the date on which

1 she first got a job offer. Ten days after she accepted a job
2 with Kraft, we received an expert report. The expert has no
3 reference to Kraft, has no reference to Universal McCann. Not
4 only that, it contains a damages analysis that says that her
5 likely damages are going to be somewhere from \$350,000 to over
6 a million dollars.

7 Your Honor, that report was false and misleading on
8 the day that it was served. Any lawyer who picked up that
9 report, would have read that report and considered it to be
10 tantamount to a representation by counsel and by Ms. Fryer
11 herself that she had not obtained a new job, that she wasn't
12 about to start a new job.

13 The response to that we get is, well, that's not true,
14 it's not a false report, and the reason it's not false is that
15 there was no guarantee that she would start a job with Kraft,
16 and experts all the time make presumptions and assumptions,
17 that's how they do their work. That's nonsense, your Honor.

18 Yes, it is true there was no guarantee she would start
19 her job with Kraft. She may get fired from her job with Kraft
20 tomorrow. But what experts do is they do their reports based
21 on assumptions and probabilities. There is not an expert
22 anywhere in the world who would have said that she has \$350,000
23 to a million dollars in anticipated damages knowing full well
24 that she had gotten a job with Kraft, no fly-by-night
25 operation, and was just about to start a new job.

1 THE COURT: How much money did the defendants spend
2 preparing a rebuttal report?

3 MR. COHEN: The amount that was spent on the rebuttal
4 report itself, your Honor, I believe on the expert was
5 somewhere from 7 to \$10,000. I don't know what the amount was
6 that was spent in attorney's fees. I only know the amount that
7 we received on an invoice, your Honor.

8 The separate excuse they have given is, well, there
9 was a deadline coming for the expert report and we wanted to
10 meet that deadline. Even if that were so, even if it were
11 somehow the case that they were concerned about meeting the
12 deadline, it would have been a very simple matter to say, hey,
13 we got this expert report in, we had to meet the deadline, we
14 didn't want to call the Court and ask for another extension,
15 but we are going to have to revise this, we are going to have
16 to give you a renewed report.

17 They could have done that the next day. They could
18 have done it the following day. They could have done it any
19 day right up to the day on which we contacted them, but they
20 did not do so.

21 Why didn't they do so? Because what they actually did
22 the very next day was the exact opposite of that. What they
23 did was instead they sent a document to us, a letter, in which
24 they said, hey, our settlement proposal is perfectly
25 reasonable. Look, it's on the low end of the economic damages

1 of this report that we just sent to you. They knew that that
2 information was false and misleading, and they used it as a
3 basis to try to shake OMD up, to get OMD thinking about
4 economic damages when settlement discussions were going on.

5 In their opposition brief, your Honor, they even,
6 quite surprisingly, acknowledge this. They actually said that,
7 they referred to the expert report in order to support the
8 reasonableness of their settlement demand and they write, "and
9 to shake defendants from their repeated mischaracterization of
10 plaintiff's settlement position." That is tantamount to
11 acknowledging that they fraudulently induced OMD to make
12 settlement demands.

13 The record, as actually laid out by them in their
14 opposition brief, shows that it worked like a charm. From the
15 beginning of this case until the middle of September, your
16 Honor, OMD never responded. Their settlement demand was always
17 \$350,000, and OMD never responded to it once. September 27th
18 they provide the false report. September 28th they send a
19 letter about the false report. Over the course of the next two
20 weeks they don't produce any documents, they don't tell us that
21 she had gotten this new job.

22 On October 7th she testifies falsely at her
23 deposition. That testimony is never corrected. October 11th
24 is her first day, unknown to OMD, on her new job. Lo and
25 behold, your Honor, on October 12th, after all of these steps,

1 after all of these actions, on October 12th is when settlement
2 discussions start.

3 Of course, OMD was relying on the information that was
4 provided to it in good faith or we believed in good faith by
5 the other side. Over the course of the next eight days,
6 through the 20th, there were ongoing settlement negotiations
7 that ultimately were conducted in bad faith because information
8 as I have just laid out for you was very clearly and very
9 obviously withheld.

10 Do we know whether they ultimately would have provided
11 the documents, would have disclosed this information? They
12 haven't given any information that would show that. They
13 haven't given any information that would suggest that. But at
14 the end of the day what is very clear is that they withheld
15 this information intentionally with the absolute clear intent
16 of misleading OMD in an effort to get a settlement that OMD
17 would have thought would have been unreasonable.

18 Your Honor, I've litigated against this firm before.
19 I have litigated with Mr. Thompson. They are tough lawyers.
20 They are smart lawyers. They said in their opposition papers
21 that they are lawyers that have worked hard on their reputation
22 for integrity. I actually don't dispute that. Frankly, that's
23 what makes it a little bit more difficult. The fact of the
24 matter is that neither I nor I believe anyone in my office that
25 worked on this case would ever have believed or ever have

1 suspected that we had been duped, that we had been faked out,
2 and that is precisely what happened.

3 The question, then, is what is the appropriate remedy
4 in this case? We submit to the Court that the only proper and
5 appropriate remedy is dismissal of this case along with
6 monetary sanctions.

7 As an initial matter, they have argued that even if
8 everything we said was true, it somehow is not as serious, not
9 as bad a wrong as the various other cases in which individuals
10 have had their cases thrown out with prejudice. They are
11 simply wrong.

12 I don't mean to get up on a soapbox here, your Honor,
13 but the functioning of our judicial system counts on honesty.
14 It relies on honesty in depositions, honesty in document
15 production, honesty in expert disclosures. It relies on
16 fundamental fairness between parties in their interactions,
17 particularly when it regards settlement.

18 I don't know how often this type of behavior occurs.
19 I can't say. I'm sure its quite rare that it comes before the
20 Court. But at the end of the day, when you have a plaintiff
21 and their lawyers who all know, who very clearly have worked
22 together in a multifaceted bad faith attempt to provide
23 misleading information in order to improve their settlement
24 position, we submit to the Court that that is as serious as or
25 more serious than any of the cases in which dismissal has been

1 ordered.

2 In addition, when these cases are analyzed by courts,
3 when the decision is made as to whether dismissal is the
4 appropriate remedy under the circumstances, courts frequently
5 ask the question, well, is this likely to recur and have the
6 individuals who are responsible taken responsibility for their
7 actions? There have been cases where there has been clear
8 perjury and the court has said, you know what, I'm going to
9 award attorney's fees but they have accepted responsibility for
10 their actions and I'm not going to dismiss the case.

11 That's not what happened here. Ms. Fryer testified
12 falsely once. Do we expect that behavior to recur? We know
13 it's going to recur, because it already has. She testified
14 falsely at her deposition and she testified falsely again when
15 she tried to weasel out of her prior testimony. Has she taken
16 responsibility for her actions? Certainly not. She denies any
17 wrongdoing to this day.

18 That addresses Ms. Fryer.

19 Then we have to turn to Ms. Fryer's lawyers. I have
20 to say, as I said to the Court last time we were here, I had no
21 desire to bring this motion, I get no joy out of bringing this
22 motion. But the simple fact is that to this day the lawyers in
23 this case have not taken any responsibility.

24 To this day they don't acknowledge that this
25 information was withheld in an effort to get an advantage in

1 settlement discussions. They don't acknowledge that there was
2 anything wrong with that expert report. To this day they say
3 it's fine. They say that there was nothing wrong with not
4 having corrected her false deposition testimony.

5 The only thing that they concede is, well, we have put
6 in place slightly better office procedures, which in and of
7 itself ignores the fact that this is several things together
8 that show an intentional plan to try to get a leg up in
9 settlement discussions.

10 At some level it's beyond this. Not only did they
11 defend these actions, not only did they refuse to acknowledge
12 any wrongdoing, but they treated this as just another
13 litigation matter in which they can just be aggressive
14 tough-guy lawyers. When I brought this information to their
15 attention and said, hey, look, you've got a problem here,
16 what's going on, how could this have happened, how could I have
17 been misled, what was their response?

18 Not only did they say, hey, we didn't do anything
19 wrong, we didn't do anything vaguely wrong; on top of that, it
20 doesn't affect our settlement position a penny because we think
21 this is frivolous. They even went so far as to say that if we
22 brought this motion based on the information that we have
23 brought to the Court's attention, the very same information,
24 they would seek sanctions not only against me and against OMD
25 if we had the chutzpah to bring this misconduct to the Court's

1 attention.

2 I think that if the Court were to look at the entire
3 history of how this developed, how all of this played out, it
4 becomes very apparent that this was a litigation tactic, like
5 any other litigation tactic. Well, it didn't work out, so they
6 are ready to move on to the next step in the poker game.

7 That response to this motion, your Honor, hasn't been
8 the response of lawyers who felt an obligation to provide every
9 piece of information to the Court. No. It seems to me they
10 treated it like any other motion in which a lawyer zealously
11 advocates on behalf of their client. They didn't provide all
12 the information. They have left out pieces of information.
13 There are any number of items that are laid out in their papers
14 that ultimately are misleading to the Court.

15 Yes, after we saw the Court the last time, it was
16 obvious, apparently, to the plaintiffs that they had to do
17 something a little bit differently, so they begrudgingly
18 acknowledged that perhaps the tide has changed slightly. But
19 ultimately it's clear that their view is, hey, this is just
20 cutting into our profit margin. Good show, well done, you've
21 shown us, so our profit margin is a little less and we may end
22 up settling the case for a little less than we otherwise would
23 have settled for.

24 We submit to the Court that that is improper, that
25 that's wrong, and that the message that has to be sent here is

1 that when you break the rules, when you abuse the process, you
2 don't get to break the rules and start again, you don't get to
3 pass go and collect whatever it is that you could otherwise
4 collect. This was improper conduct.

5 In our view, the only proper remedy, the only remedy
6 that will get the proper message across to Ms. Fryer for her
7 testimony, to her lawyers, and frankly to anyone else out there
8 who would abuse the system in this way, in a way that, as I
9 said, is very rarely before the court, the only properly
10 remedial measure under those circumstances, your Honor, is
11 dismissal of the case.

12 THE COURT: Thank you, Mr. Cohen.

13 Mr. Thompson.

14 MR. THOMPSON: Thank you, your Honor. Your Honor, it
15 is very important at the outset for me to advise the Court that
16 we made mistakes at my law firm. We should have gathered those
17 job-related documents, all of them, from the client promptly
18 and supplemented our document production promptly. We should
19 have turned over those job-related documents before Ms. Fryer's
20 deposition was taken on October 7, 2010. We should not have
21 sent the expert report to the defendants. We should have also
22 told the defendants that the expert report was going to be
23 revised in a couple of weeks.

24 But those mistakes were mistakes, not acts of
25 misconduct. The young lawyer who handled the case Mr. Cohen

1 has referred to, Greg Filosa, he believed that there was no
2 urgency in getting the documents quickly to the other side
3 because he felt that the issue of Ms. Fryer's new job was going
4 to come up at her deposition and that he would give the
5 documents over. We had already produced documents relating her
6 efforts to mitigate her damages.

7 In addition, Mr. Filosa believed, erroneously, that it
8 was better for him to meet a deadline to produce the expert
9 report rather than seek an extension of that deadline. What
10 happened is he had already gotten an extension of the deadline
11 to produce the expert report, and when September 27th came
12 around, his thinking was I'll produce the report rather than
13 seek another extension and we will revise the report when two
14 things happen.

15 One is Ms. Fryer was scheduled to begin her new job on
16 October 11, 2010. Weeks earlier, Mr. Filosa believed that he
17 wanted to make sure she in fact had started that job. He also
18 wanted to get a pay stub from that job to give to the expert
19 that we had retained so he could get the report revised.

20 Now, it may seem completely ridiculous for a lawyer at
21 our firm to think, oh, I'm going to wait to see if our client
22 actually starts working. But, your Honor, it is a fact that at
23 my firm we had a case, Paulina DeMarco v. Stony Brook Research,
24 where our client was fired from her job because of
25 discrimination, filed a lawsuit, and found a new job, was given

1 a date to start that job. When the new job found out about her
2 lawsuit, days before she was supposed to start that new job,
3 they revoked the offer.

4 Greg Filosa was the associate on that particular case,
5 so he remembered what happened to Paulina DeMarco, and he
6 thought, I want to make sure that Violet Fryer actually starts
7 her job and doesn't get the job taken away like Paulina DeMarco
8 did a couple of years ago.

9 THE COURT: When did your partner Mr. Gilly know that
10 Ms. Fryer was starting a new job?

11 MR. THOMPSON: Your Honor, it is my understanding that
12 Mr. Gilly knew that Ms. Fryer was starting a new job at the
13 time that we sent the report, that Greg Filosa had advised him
14 that she had this job offer and that she had accepted it.

15 THE COURT: Did Mr. Gilly review the expert report at
16 that time?

17 MR. THOMPSON: He did not, your Honor. He did not.
18 But, your Honor, there is something else important in terms of
19 giving the Court context in terms of what happened here. When
20 this all occurred --

21 THE COURT: Wait. You're telling me that Mr. Gilly
22 didn't review the expert report before it was sent to his
23 adversary?

24 MR. THOMPSON: Yes. I want to explain what happened,
25 your Honor. In September the partner who was handling this

1 case had left the firm, shortly before that. Andrew Goodstadt
2 was the partner who had handled this case from the moment we
3 took it in as a law firm.

4 When Andrew Goodstadt, a partner at Thompson Wigdor
5 and Gilly, left the firm, we had all, the three partners --
6 myself, Mr. Gilly, and Doug Wigdor -- divided Mr. Goodstadt's
7 assignments. It was a transition. It doesn't excuse what
8 happened. But in September of 2010 was a period of transition
9 at the firm. There should have been stronger, pardon the
10 oversight, obviously.

11 Your Honor, what is important to keep in mind is what
12 opposing counsel is seeking to do here is to make mistakes that
13 we have made and that we concede and turn them into some sort
14 of nefarious plot to suggest that our law firm would abuse the
15 judicial process. In his papers he says, quote, that we
16 engaged in an unconscionable scheme calculated to enhance
17 Fryer's damages. There is no evidence, clear and convincing or
18 otherwise, because that never happened.

19 THE COURT: Why would Mr. Filosa make settlement
20 demands on the basis of an expert report that he knew was
21 false?

22 MR. THOMPSON: Your Honor, what's interesting about
23 what opposing counsel said today, he said something very
24 interesting that is false. He said their settlement demand was
25 always 350,000. Your Honor, Mr. Cohen knows that that is

1 simply not true.

2 Before we ever filed a lawsuit in this courthouse, we
3 made a demand of 350,000 and we reduced that demand to 250,000
4 to the in-house counsel, when who is sitting right here today.
5 So we went from 350,000 before we ever filed the lawsuit, down
6 to 250,000, which ways based on her back pay, her attorney's
7 fees, and her costs to date.

8 When Mr. Filosa, who had not dealt with Mr. Cohen
9 until the date of the deposition and afterwards, spoke to Mr.
10 Cohen about our demand, he maintained it was 350. Mr. Cohen
11 put more money on the table, and Greg Filosa came down to
12 250,000.

13 What they are trying to convince the Court of is that
14 we used this expert report to somehow extract an exorbitant
15 settlement demand for Ms. Fryer. That's not what happened.

16 THE COURT: Isn't it true that once you knew that she
17 had a job, her damages were capped well below that number?

18 MR. THOMPSON: Your Honor, it is true --

19 THE COURT: Isn't it?

20 MR. THOMPSON: Yes, it is true that if Ms. Fryer took
21 that job and actually got earnings. The revised report shows
22 that her damages were less than what was reflected in the
23 report that we sent.

24 Now, Greg Filosa had spoken to Mr. Cohen's associate
25 in terms of trying to settle the case. We did not repeatedly

1 use that expert report to try to get 350,000. Does opposing
2 counsel really believe that the partners at my firm would throw
3 away all the hard work we put into building our firm,
4 jeopardize the livelihood of our families and our employees,
5 damage our good name, simply to give Violet Fryer 350,000 or
6 250,000 for OMD? That doesn't make sense.

7 What happened here, your Honor, what opposing counsel
8 is trying to do -- and I understand his strategy. His strategy
9 is to say Fryer committed perjury, Thompson Wigdor and Gilly
10 were in collusion with her, and therefore this is such
11 misconduct that the Court must dismiss her complaint and must
12 impose sanctions.

13 First of all, your Honor, and this is a fact, in their
14 papers they state, quote, "During October 7, 2010 deposition
15 Fryer falsely testified that she did not get a job with the
16 companies with which she had interviews, including Kraft and
17 UM."

18 It is a fact that during her deposition on October 7,
19 2010, they never asked her whether she received or accepted an
20 offer of employment from any employer. In fact, Mr. Cohen, who
21 took that deposition, specifically asked her:

22 "Q. Have you worked since you left OMD?

23 "A. No."

24 Then he asked her about companies that she had second
25 interviews at. He says, oh, it wasn't really about the second

1 interviews. It was. His question specifically to her during
2 the first day of deposition was, quote, and this is on page 256
3 of the first day of deposition, line 16:

4 "And have you had second interviews with any
5 companies?

6 "A. With a few of them." Then she volunteered this. "And
7 after I, I didn't, either I didn't hear back or I didn't get
8 the job."

9 What is clear is that --

10 THE COURT: Isn't that untruthful testimony, "I didn't
11 get the job"?

12 MR. THOMPSON: Yes. Your Honor, there were two jobs
13 that Ms. Fryer had offers from. One was Kraft, where she is
14 working today, Kraft Foods. The question was whether she had
15 two interviews at any of the companies. That's what he asked
16 her. She answered with respect to Kraft. The answer was no
17 with respect to Kraft because she had one interview with that
18 company.

19 She went back to meet a colleague to find out more
20 about the job that she was going to be doing. When we
21 interview a number of people, associates, at our firm, we give
22 an offer, and we have them come back to meet our junior
23 associates so they can know exactly what they are going to be
24 doing, who they will be working with. That's what happened at
25 Kraft. So she didn't commit perjury with respect to her answer

1 on Kraft.

2 The other company, UM, it's a fact she interviewed at
3 that company about five times.

4 THE COURT: And she got the job.

5 MR. THOMPSON: She got the job. But what she
6 explained, your Honor, and this is important, is that in her
7 second day of deposition Mr. Cohen spent a lot of time, and I
8 would have done the same thing, asking her what she thought
9 when she said, either I didn't hear from them or I didn't get
10 the job with respect to UM. This is what she said. She
11 believed, your Honor, when she said, I didn't get the job, what
12 she meant was she did not end up working at the job.

13 THE COURT: Am I really supposed to accept that
14 explanation as credible?

15 MR. THOMPSON: What she explained, your Honor, when
16 she made that comment, it was off the cuff. But I want to
17 direct your attention to something that she said that I do
18 believe is credible. Mr. Cohen asked her during her second day
19 of deposition, page 179 at line 12:

20 "Q. And is it your testimony as you sit here today under oath
21 that at no point were you trying to avoid telling OMD and its
22 attorneys that you had received a job from Kraft?

23 "A. Absolutely not. There was absolutely no point in doing
24 that, no reason. I came in here to tell the truth and I did
25 the best I could to the questions. I never ever in a million

1 years thought I would walk out of here that day without you
2 knowing that I had a job and that I would be starting. And I
3 was planning on taking one of those jobs the following day --
4 taking one on the following day because you would obviously
5 find out."

6 THE COURT: But she did walk out of the deposition
7 knowing that two days later she was starting a job that she had
8 already accepted and Mr. Filosa let her walk out of that
9 deposition leaving that impression.

10 MR. THOMPSON: There were two things, your Honor. One
11 is Mr. Cohen never asked her, and he admitted later he never
12 asked her, questions regarding whether she had received any job
13 offers. He never asked her that. She also ended that first
14 day of deposition early because she had childcare obligations,
15 which we understood.

16 THE COURT: What does that have to do with anything?

17 MR. THOMPSON: What it has to do with, your Honor, is
18 the fact that our client and the lawyer who was defending her
19 at that deposition believed that she was going to be asked
20 questions about her job offers. She was not asked those
21 questions. The deposition ended early. Mr. Cohen was coming
22 back. And when she had her second day of deposition she, told
23 the truth.

24 This was not an effort to hide the facts. In order
25 for the Court to find that we engaged in misconduct, the Court

1 would have to believe that we actually sat there, first of all,
2 that we engaged in this conspiracy with our client to lie about
3 a critical fact when the whole world would see her walking into
4 Kraft Food Company a couple of days later and that we would not
5 be able to hide this fact.

6 At the end of the day, your Honor -- this is
7 important -- we tried to settle this case like we settle all
8 cases. It wasn't that we needed this expert report. Most of
9 the cases I settle, Scott Gilly settles, Doug Wigdor settles,
10 we don't have an expert report. So it wasn't that we needed
11 this expert report. We told them from day one 350 is our
12 starting demand but we would come down to 250. And when we
13 filed the case, we still maintained that.

14 Was it a mistake for Mr. Filosa to refer to the expert
15 report in his letter? Yes, it was. But it wasn't part of this
16 overall plan where we coached our client to go in there and
17 hide this fact that no one could hide.

18 THE COURT: Did Mr. Filosa discuss his letter with Mr.
19 Gilly before he sent it?

20 MR. THOMPSON: He did not, your Honor, he did not.

21 THE COURT: When did Mr. Gilly review the expert
22 report?

23 MR. GILLY: May I respond, your Honor?

24 MR. THOMPSON: I'll have him respond.

25 THE COURT: Certainly.

1 MR. GILLY: Your Honor, I appreciate that. Since this
2 issue has come up following Ms. Fryer's deposition, I've spent
3 a great deal of time reviewing the matter with Mr. Filosa,
4 discussing what had happened that led to the situation that we
5 are facing today, your Honor. My best recollection is I did
6 not review the expert report until after Mr. Cohen brought
7 these issues to the attention of our firm in his initial letter
8 to Mr. Filosa about this matter.

9 I don't offer it as an excuse for anything that may
10 have been a shortcoming in terms of oversight of this case, but
11 I will concede, your Honor, that in September of 2010 there
12 were a number of matters that I was tasked with taking the lead
13 on transitioning from Mr. Goodstadt's oversight. This is one
14 that I did not oversee in the fashion that I usually would
15 oversee a case. I concede that. It troubles me quite a bit.

16 THE COURT: Were you aware that Filosa had not
17 disclosed Fryer's job to defense counsel?

18 MR. GILLY: Your Honor, I was not aware of that fact
19 until it was brought to our attention by Mr. Cohen. I, again
20 regrettably, was not aware of that. As I said, since this has
21 come up, it's troubled me a great deal because I have always
22 believed myself to be a lawyer who practices, putting aside
23 allegations of misconduct or sanctionable conduct, who
24 practices law in a manner that is above reproach. I believe
25 that is the reputation I have. That's what I have always

1 thought I have done in my career. It bothers me a great deal
2 that we did not meet that standard and I did not meet that
3 standard on this case.

4 I do want the Court to know that at no time did I
5 engage in nor do I believe Mr. Filosa engaged in the conduct
6 that has been asserted against us here. We did fall short in a
7 number of areas. We did make the mistakes that have been
8 pointed out. There is really no excuse for them. They
9 happened. I can't change that. But I do want to take this
10 moment to explain to the Court that at no time was this done in
11 an intentional way to try to mislead anyone.

12 MR. THOMPSON: Your Honor, if I may make a couple of
13 more comments? Then I'll sit down. Your Honor, what opposing
14 counsel is asking is that the Court impose a drastic sanction
15 here, the sanction of dismissal, which will bring an end to
16 this case. Violet Fryer deserves to have her case decided on
17 the merits.

18 These mistakes that were made were not intentional.
19 They were not part of any type of unconscionable scheme.
20 Ultimately, we would respectfully request that she be allowed
21 to present her case, because if they did not discriminate
22 against her in connection with her pregnancy, certainly a jury
23 will reach that conclusion.

24 In addition, your Honor, with respect to our law firm,
25 we have looked at all the cases they have cited. One of the

1 comments in their papers that jumped out at me was when they
2 said that our, quote, bad faith subversion of the judicial
3 process is as serious as, if not more serious than, any other
4 dismissal case that is they cited in their moving papers.

5 Your Honor, we have read your case in Shangold
6 involving the treatment and the Palm Pilot and what you said
7 and what you did in that case. We read the McMunn case that
8 was before Judge Buchwald. We looked at the case Judge
9 Patterson had in Mackel.

10 At the end of the day, those particular plaintiffs
11 literally lied, cheated, and tried to steal their way through
12 discovery, altered tapes, tried to hide material witnesses,
13 telling other people they are going to commit perjury, a
14 treatment that they said they wrote at a certain point where
15 they referenced Palm Pilot when the term "Palm Pilot" wasn't
16 even in existence. That's not what happened here.

17 We would ask, if you look at all the factors that
18 courts are asked to consider when determining whether sanctions
19 should be imposed, your Honor, those factors weigh in favor of
20 not imposing sanctions.

21 Now, opposing counsel is not going to believe that we
22 have taken steps at TWG to make sure this never happens again,
23 but we have. We have told every lawyer, whether they are
24 straight out of law school or ten years practicing, that they
25 must, when they get an expert report and they learn that our

1 client got a job, whether they start the job or not, despite
2 what happened to Paulina DeMarco, they must revise that report,
3 withhold that report, ask the Court for permission to get
4 another extension if necessary, because there would be good
5 cause to do so. So we'll never have this happen again.

6 Scott Gilly said it better than I could ever say it.
7 At the end of the day, we are all lawyers of integrity. This
8 is something that pains us because here we are in open court
9 having to admit to mistakes that we have made under the
10 pressure of sanctions.

11 And they have used the threat of sanctions very
12 skillfully here. When Mr. Gilly came before you in January,
13 and Mr. Cohen, you told them why don't you guys try to resolve
14 this before you file any motions. Scott Gilly in good faith
15 reached out to Mr. Cohen to see if we could settle this case.
16 They can't deny that Violet Fryer is definitely out of pocket
17 some money. She was out of work from June 2009 until October
18 2010.

19 Mr. Gilly reached out to Mr. Cohen. Mr. Cohen told
20 him, we have a settlement offer, OMD will give you this offer.
21 Drop this case with prejudice. You don't get a dime and we
22 won't file any sanctions, we won't seek any sanctions against
23 you. And he said, you've got to let us know within 24 hours
24 whether you accept that.

25 Your Honor, I've been practicing for a long time. I

1 don't think I've ever given opposing counsel 24 hours to get
2 back to me on any settlement demand, let alone a settlement
3 demand like that.

4 At the end of the day, what we would ask, your Honor,
5 is that the Court look at the entire circumstances here. When
6 Violet Fryer testified the second day and explained her
7 position, whether Mr. Cohen believed her or not, he should not
8 have stood up and said that was quite a performance, like he
9 did. And in his reply papers he tells us that by continuing in
10 this case, we run the criminal risk of going forward with this
11 case.

12 Your Honor, we did not engage in misconduct. We stand
13 by that. We made mistakes. We would respectfully request that
14 you take that into account in reaching your decision.

15 Thank you.

16 MR. COHEN: May I make a few brief comments, your
17 Honor?

18 THE COURT: Briefly.

19 MR. COHEN: The brief comments are these. The one
20 thing that I do regret in retrospect was that when I deposed
21 Ms. Fryer I made sure there was not a single loose end
22 available, that there was no wiggle room for her to tell
23 another story. I was never going to be able to get the
24 communications between Mr. Filosa and Ms. Fryer.

25 But it was my expectations, and perhaps I was still

1 being naive in assuming that Mr. Gilly and Mr. Filosa were
2 going to provide the Court with their own complete and full
3 accounting of everything that occurred so that I would not have
4 had to have taken their depositions and gotten all of the
5 details. As a result of that, the Court was left to ask some
6 questions, and there are some questions left hanging out there.

7 I would suggest to the Court that although certainly
8 Mr. Filosa is the primary person responsible for what's
9 happened here, the notion, the effort to sort of throw him
10 under the bus is disingenuous at best here. There was never a
11 full accounting provided at all. If you go back and look at
12 the declarations, you can see they are providing information
13 that they think is useful as opposed to the information that
14 they should have fully and completely provided to the Court.

15 The second point I want to make is there is no point
16 in having a debate over who is reasonable or who isn't
17 reasonable. I would say without any uncertainty you don't go
18 to Thompson Wigdor with a starting position that is anything
19 but tough, because that is the way that they are going to
20 operate.

21 At the end of the day, Mr. Gilly told me, I want a
22 hundred thousand dollars or the case is not going to settle.
23 Fair enough. That's his position. I'm OK with that. We
24 weren't going to do that. It's not for anyone to say who is
25 reasonable, who is not, but that's where the case was left.

1 Finally, I want to point out that both Mr. Gilly and
2 Mr. Thompson are excellent lawyers. Mr. Thompson was not going
3 to come into this courtroom and show you anything other than
4 contrition, attempt to show you that they have made mistakes,
5 attempt to show you that they have done things wrong and they
6 are going to change it.

7 I would encourage you to go back and look through the
8 record of this case. Look through the record of the case in
9 October of 2010, when I guarantee you Mr. Gilly was the person
10 signing off on Mr. Filosa's letters. Let's see how contrite
11 they are then when they write a letter back to me and say we
12 are not touching our settlement demand or we are going to bring
13 sanctions against you. Every step of the way they take a step
14 back and a step back and a step back because they forced us to
15 come forward and push this to this point.

16 I would submit to the Court that at this point it's to
17 a little and too late. If the Court goes over the progression
18 of events and what's happened here, that is far more critical
19 and far more important than Mr. Thompson's and Mr. Gilly's very
20 well spoken statements. I would have expected nothing less of
21 them today.

22 I'd rather look back to the earlier times when they
23 looked at this case and said, hey, you're not so tough over
24 there, we're going to cross-examine her at trial if you don't
25 like it, pal. That's what happened back at the end of 2010.

1 That's what happened every single day until the day that we
2 walked into your robing room to discuss the pretrial, to
3 discuss our requests to make this motion. I would submit that
4 those are the factors more important than any statements that
5 Mr. Gilly or Mr. Thompson made here today.

6 THE COURT: We are going to take a five-minute recess.
7 (Recess)

8 THE COURT: Before this Court is defendant's motion
9 for sanctions based on allegations that Ms. Fryer and her
10 counsel, Thompson Wigdor and Gilly LLP, intentionally misled
11 the defendants and their counsel about Ms. Fryer's potential
12 damages and new employment.

13 A court "has the inherent power to do whatever is
14 reasonably necessary to deter abuse of the judicial process and
15 ensure a level playing field for all litigants." Shangold v.
16 Walt Disney Co., 03 Civ. 9522 (WHP), 2006 WL 71672 at *4
17 (S.D.N.Y. January 12, 2006); see also Residential Funding Corp.
18 v. DeGeorge Financial Corp., 306 F.3d 99, 107 (2d Cir. 2002).

19 The Second Circuit generally requires "a finding of
20 bad faith for the imposition of sanctions under the inherent
21 power doctrine. That bad faith must be shown by (1) clear
22 evidence or (2) harassment or delay or other improper
23 purposes." DLC Management Corp. v. The Town of Hyde Park, 163
24 F.3d 124, 136 (2d Cir. 1998).

25 Whether dismissal is appropriate as a sanction is

1 within the discretion of the district court. See Dodson v.
2 Runyon, 86 F.3d 37, 39 (2d Cir. 1996). "The Second Circuit,
3 however, has long recognized that dismissal is a harsh remedy
4 not to be utilized without a careful weighing of its
5 appropriateness and repeatedly noted that one of the factors
6 that should inform a trial court's decision is the suitability
7 of lesser sanctions." Shangold, 2006 WL 71672 at *4 (citations
8 omitted).

9 In this case there is clear evidence that Ms. Fryer
10 and her attorneys attempted to conceal the fact that she had
11 been offered and had accepted new employment. By September 27,
12 2010, Ms. Fryer had been offered a job at Universal McCann; had
13 accepted the Universal McCann position; had rescinded that
14 acceptance; had then been offered a job at Kraft; and had
15 accepted the Kraft position.

16 Yet at her October 7, 2010 deposition, nearly two
17 weeks later, when asked about second interviews with any
18 companies in the previous months, Ms. Fryer testified that
19 either she "didn't hear back" or she "didn't get the job."
20 That testimony was false. It is also highly misleading,
21 because it is clear from the tenor of the deposition and the
22 questioner's earlier inquiries that he was interested in
23 whether Ms. Fryer had obtained new employment. Ms. Fryer's
24 explanation that when she said she "didn't get the job" she
25 meant that "she didn't end up with the job" is preposterous.

As to the conduct of Ms. Fryer's counsel, Thompson Wigdor and Gilly, on September 27, 2010, the firm served an expert report estimating Ms. Fryer's past and future losses as between 350,000 and \$1 million based on the assumption that she was unemployed. Since Ms. Fryer had accepted the position at Kraft on September 26th, those estimates were inaccurate on the day the report was served. Nevertheless, Thompson Wigdor neither disclosed that Ms. Fryer had accepted the Kraft position nor provided documentation concerning her other interviews or the Universal McCann position despite having had numerous opportunities to do so.

For example, Thompson Wigdor could have disclosed this information (1) on October 5, 2010, when it provided Davis and Gilbert with the documentation underlying the expert report, (2) on October 7th, during Ms. Fryer's deposition, or (3) at any time during couple's regular settlement discussions between October 12th and October 20th.

Under these circumstances, it appears that Thompson Wigdor's conduct concealed Ms. Fryer's new employment and leveraged the false expert report in order to extract a favorable settlement amount. Indeed, during settlement negotiations Ms. Fryer's counsel Mr. Filosa represented that her settlement demand was reasonable because it was at the bottom end of the false damages estimate.

Moreover, Thompson Wigdor's argument that it acted in

1 good faith is belied by the fact that rather than disclosing
2 Ms. Fryer's new employment, it waited until defendant's counsel
3 discovered that information on its own.

4 And, perhaps most importantly, as an officer of the
5 court, Mr. Filosa should have recognized that Ms. Fryer's
6 deposition testimony would mislead defendant's counsel into
7 believing that she had not obtained new employment. That
8 became perfectly clear to this Court when I reviewed Ms.
9 Fryer's video deposition. The words are in the transcript.
10 The body language and evasion is on the videotape. It's
11 shocking and deeply disappointing to this Court.

12 Accordingly, this Court finds that sanctions are
13 appropriate. However, this Court declines to impose the
14 sanction of dismissal. While defendant has suffered some
15 prejudice, the primary harm resulting from Ms. Fryer's and
16 Thompson Wigdor's conduct is to the judicial process itself.

17 Under the circumstances, this Court finds that a
18 sanction of \$2500 against Ms. Fryer and \$15,000 against
19 Thompson Wigdor appropriate. I am going to require those
20 payments to be made to the Davis & Gilbert firm to reimburse
21 them in part in connection with this matter. Barring a showing
22 of hardship on Ms. Fryer's part, I'm going to require those
23 payments to be made within 45 days.

24 I will enter a very short order on the docket
25 reflecting this ruling. This constitutes the decision of this

1 Court.

2 Anything further?

3 MR. THOMPSON: No, your Honor.

4 MR. COHEN: No, your Honor.

5 THE COURT: This matter is concluded.

6 (Adjourned)

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